Subject: Re: Gateway to LA -- proposal for "Amenities" commercial void analysis From: Doug Gardner Date: 10/21/2015 12:54 PM To: Laurie Hughes CC: LISA TRIFILETTI <LTRIFILETTI@Iawa.org>, Susan Perry <sperry@kosmont.com>

Laurie-- the proposal looks good. I have a few comments:

There are also many non-BID businesses in the study area ; Can they be included in the demand analysis? The more customers the better the amenities can be.

We may also consider some new office or hotel development along with retail/amenities on the collateral parcels. We may decide to add such future demand to the analysis too.

Those are my only comments....Lisa may have others.

Doug

Sent from my iPhone

On Oct 20, 2015, at 5:23 PM, Laurie Hughes <<u>lhughes@gatewaytola.org></u> wrote:

Hi Doug,

Please review this proposal and let me know if this represents what we discussed.

Laurie Hughes

Executive Director

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<image002.jpg>

From: Susan Perry [mailto:sperry@kosmont.com] Sent: Tuesday, October 20, 2015 11:51 AM To: Laurie Hughes (<u>lhughes@gatewaytola.org</u>) Subject: FW: Gateway to LA -- proposal for "Amenities" commercial void analysis

Laurie - any update on this in terms of moving forward, the timing, or otherwise?

Doug Gardner called me this morning, as Lisa T was asking him if any progress on this study moving forward. He hinted that LAWA would likely be willing to reimburse G2LA for half, if requested by the PBID. Apparently, Lisa is hopeful this study gets underway soon. Susan From: Susan Perry Sent: Tuesday, October 13, 2015 4:20 PM To: Laurie Hughes (<u>lhughes@gatewaytola.org</u>) Cc: Larry Kosmont; Thomas Jirovsky; Brandon Phipps; Christine Rodgers Subject: Gateway to LA -- proposal for "Amenities" commercial void analysis Laurie, here is Kosmont's proposal related to the "amenities" analysis. Let me or Larry know if any questions. The folks that will work on this assignment will primarily be Tom Jirovsky (our senior economist) and Brandon Phipps (who helped with the Gateway PBID renewal effort), with some input from me, and oversight by Larry. <image001.jpg> Susan Perry, Esq. Senior Vice President & Partner Kosmont Companies | Kosmont Realty Corporation | California Golden Fund (EB-5) 865 S. Figueroa Street, Suite 3500 | Los Angeles, CA 90017 Cell: 818-606-5232 I Main: 213-417-3330 sperry@kosmont.com <mailto:sperry@kosmont.com> www.kosmont.com \_http://www.kosmont.com/> | CA Broker #01770428 (KRC) <Gateway Void Analysis proposal FINAL.pdf> -image002.jpg ? image001.jpg ?